



Middle East Research Analyst

About Asia House

Asia House is an independent think tank and advisory service. We work with companies and governments in Asia, the Middle East and Europe, facilitating high-level dialogue, providing business and market intelligence, and driving commercial outcomes.

Role Description

We are recruiting a Research Analyst to join the Middle East Programme, which is part of the Asia House Research and Advisory practice. This is a position for an individual who has had two years' experience working in a research, programme or junior consulting role. The successful candidate will be required to produce high-quality, evidence-based research on a range of issues including global trade and investment, economic reform, digitalisation, data/data governance, and sustainability. In addition, the Middle East Research Analyst must be capable of identifying and securing potential speakers for a range of programmes in the region and on the region, including roundtables, focus groups and conferences, and capturing the core themes of those discussions. The selected candidate must be a good writer and communicator with sound knowledge of the Middle East – particularly the Gulf states – and an understanding of the key macroeconomic, business and commercial and geopolitical trends in the region.

Main duties and responsibilities

- Produce, high-quality, accurate, evidence-based research and analysis for a business and policy audience
- Organise a range of events including focus groups, private briefings and roundtables. This will require identifying and securing senior speakers in government and business; agreeing key themes for discussion; and capturing the findings from the events
- Develop a good understanding of the commercial landscape in the Middle East, assist Asia House with expanding its network there, and identify potential business development opportunities to pursue
- Work closely with the Senior Middle East Associate and the Head of Research and Advisory to deliver against a range of projects, mainly in the Gulf

The ideal candidate will have:

- Two years' relevant professional experience in an internationally focussed role, ideally with a Middle East focus
- A relevant degree from a leading university

- Sound knowledge of international trade, macroeconomics, and major business and policy issues in the Gulf. Knowledge of the relationships between the Gulf and Asia would be an advantage
- Excellent written skills with good attention to detail
- Excellent verbal communication skills; experience of engaging directly with clients and prospects
- The ability to capture views and themes from roundtables and focus groups and distil them into clear, accurate summaries
- A track record of organising projects both independently and as part of a team
- A proactive and commercial mindset willing to identify new opportunities and comfortable networking
- The ability to manage a range of tasks and meet deadlines
- Experience engaging with senior political and business figures would be an advantage
- Arabic would be an advantage but not essential

Conditions of Service:

- Salary: Competitive, commensurate with experience
- Contract type: Full time, permanent (subject to a six-month probation period)
- Annual Leave: 25 days plus bank holidays
- Benefits: Pension, Life Insurance, Private Medical Insurance
- Location: London

To apply, please send a cover letter, including your salary expectations, a 400-word writing sample, and CV to recruitment@asiahouse.co.uk by 2 June 2023